

Patchwood Products, Inc. 14797 State Street South Hillman, MI 49746

Contact: Jim Paczkowski SR

Tel: (989) 742-2605 Tel: (989) 379-1053 Cell: (989) 464-8325

Email: patchwoodplaza@frontier.com

Website: patchwoodproducts.com

NAICS: 321920, 423990 531130, 322211 561910

Cage Code: 78QT4, 787L5, 77S77 D&B:007678705 079611808, 079618601

SAM Unique Entity ID: M9NMVWEC3X71









# **Capability Statement**

Pallets, Dunnage

July 23, 2024



# **BUSINESS SUMMARY:**

Patchwood Products, a NVBDC Certified Veteran Owned, HUBZone Certified business, is a manufacturer of wood pallets, including hard and soft wood pallets, and related wood products. The company has over 40 years of experience in the pallet, packaging, and dunnage business. We are looking to acquire new business and keep our Veterans working! In 2023 we added 2 new automatic pallet machines to our production capabilities. We are capable of selling these automated pallet machines throughout the U.S. These machines are capable of using recycled or new wood.

### CAPABILITIES:

- New and Recycled pallet construction using our new machine, including hard and soft wood pallets, dunnage and related wood products.
- Our 2024 projection is to have steel pallets and plastic pallets available.
- Wood pallets certified for international heat treatment specs. (ISPM 15)

## FACILITIES AND EQUIPMENT:

• Acquired a 50,000 square foot building in Hillman, Michigan to warehouse pallets and offer space available to customers to lease out and rent.

# EXPERTISE:

Patchwood Products employs Veterans to produce our products.

• With our new machines we will be able to hire new Veterans and produce more pallets.

# CUSTOMERS:

Dana Incorporated, 4440 North Atlantic Boulevard, Auburn Hills, MI 48326 Lear Traverse City, 1110 Woodmere Ave, Traverse City, MI 49686 Cadillac Products, 4858 Williams Road, Rogers City, MI DLA Troop Support, 700 Robbins Avenue, Philadelphia PA 19111 Industrial Packaging Corp, 17157 Van Dyke St, Detroit, MI 48234 Besser, 801 Johnson Street, Alpena, MI 49707 Wayne Wire, 200 e. Dresden Street, Kalkaska, MI 49646

# SUMMARY:

As the company moved forward, the "Hire a Veteran" program has progressed with the hiring of four veterans. We are a successful government contracting company with sales to DLA Troop Support. This has helped with production and the sale of products, which in turn has created more jobs in the community. As we gain momentum, our goal is to continue to seek resources to improve the community, and employ Veterans. (OVER)

# New in 2023 new pallet machines in 2023 capable of anywhere from 400 complete pallets each machine and sizes from 60 inch runner to 96



inch runner by 48 Patchwood Products, Inc.

July 23, 2024



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Manual Pallet Nailer. Small pallet hand nailing 24 x 36



Patchwood Heat Chamber. Heat Treat to ISPM 15 standards for international export



NEW 60" x 48" Auto Pallet Machine Fully automatic Sizes range from 36 to 60 runners Sizes range from 36 to 48 boards It has increased our capacity by 50%

WAREHOUSE 50,000 Square Feet



Visit patchwoodproducts.com to see Video



NVBDC CERTIFIE

NEW 100" x 48 " Auto Pallet Machine Sizes range from 48 to 100 runners Sizes range from 36 to 48 boards It has increased our capacity by 50%

Visit patchwoodproducts.com to see Video



A Certified HUBZone Company Vets Medallion Pr



VOSB





#### 202-205-8800 | <u>sba.gov</u> 409 3rd St, SW. Washington DC 20416

Jan. 8, 2024

PATCHWOOD PRODUCTS, INC. SAM UEI: M9NMVWEC3X71 14797 STATE ST HILLMAN, MI 49746

#### Veteran: James Paczkowski SR

Dear PATCHWOOD PRODUCTS, INC.:

I am writing to inform you that PATCHWOOD PRODUCTS, INC. has been recertified by the Veteran Small Business Certification (VetCert) Program at SBA. Your certification confirms your continued eligibility to compete for set-aside contracting opportunities, as well as other benefits, as a Veteran-Owned Small Business (VOSB).

#### What you need to know:

- PATCHWOOD PRODUCTS, INC. is certified as a Veteran-Owned Small Business (VOSB) and publicly listed at <u>veterans.certify.sba.gov</u>.
- Your recertification is valid for three (3) years from the date of your prior expiration.
- You may visit <u>SBA's website to download SBA-approved digital icons</u> that indicate your certification status.
- SBA may conduct a program examination at your office or work site during your certification period to verify the accuracy of your certification.
- You may apply for recertification 120 days prior to your expiration date by logging in to your Veteran Small Business Certification profile.

#### What to do if your business changes:

You must inform SBA of any changes to the business that could affect its eligibility for the program, such as:

- a closure
- · a change to the firm's ownership, business structure, or control
- filing of a bankruptcy
- a change in a Veteran-owner's active duty status

You can inform SBA of changes through the VetCert website at <u>veterans.certify.sba.gov</u>. Failure to report eligibility changes within 30 days of the change could result in:

- Civil and criminal penalties
- · A referral to the Debarment and Suspension Committee
- Decertification and removal from the Veteran Small Business Certification Program

Please keep a copy of this letter to confirm PATCHWOOD PRODUCTS, INC. continued program eligibility. Thank you for your service to our country and for continuing to serve the United States through small business ownership.

Sincerely,

John B. Perkins

John B. Perkins Director Veteran Small Business Certification Program



All SBA programs and services are extended to the public on a nondiscriminatory basis.



Package Research Laboratory, LLC 41 Pine Street, Rockaway, NJ 07866 (973) 627-4405 Fax: (973) 627-4407 www.package-testing.com

September 26, 2013

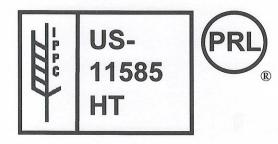
To Whom It May Concern:

Package Research Laboratory, LLC is pleased to inform you that Patchwood Products, located in Hillman, MI is a certified participant in the Wood Packaging Material Program pursuant to the American Lumber Standard Committee enforcement regulations. Patchwood Products has been issued the Wood Packaging Quality Mark (Stamp #11585) from Package Research Laboratory LLC as authorized by the Animal and Plant Health Inspection Services of the United States Department of Agriculture on April 20, 2005.

Patchwood Products is certified to produce products that comply with the International Standards for Phytosanitary Measures of Guidelines for Regulating Wood Packaging Material in International Trade (ISPM-15).

Sincerely,

David Dixon President



From: hubzone@sba.gov (hubzone@sba.gov)

To: patchwoodplaza@frontier.com

Date: Tuesday, March 12, 2024 at 11:21 AM EDT

# SBA - HUBZone

CONTINUED CERTIFICATION LETTER (RECERTIFICATION) CERTFICATION NUMBER: 52891 ANNIVERSARY DATE: April10, 2024

#### 2024-03-12

JAMES PACZKOWSKI SR PATCHWOOD PRODUCTS, INC. 19505 COUNTY ROAD 451

HILLMAN, MI, 49746-7971 patchwoodplaza@frontier.com

#### Dear HUBZone Firm:

I am pleased to advise you that based on the affirmations provided by the firm's highest ranking official or designee, the firm has successfully completed the recertification process and continues to be included on the list of certified HUBZone small business concerns found at <u>SBA - Dynamic Small Business Search</u>. This certification will remain in effect for one year from the firm's certification anniversary date unless: the firm acquires, is acquired by, or merges with another firm during that one-year period; the firm is performing a HUBZone contract and fails to attempt to maintain the minimum employee HUBZone residency percentage; the firm voluntarily withdraws from the program; or the firm is determined to be ineligible through the program examination process.

SBA may review a concern's recertification attestation through the program examination process when deemed appropriate. In addition, as of 2020, every HUBZone-certified firm will undergo a program examination in connection with its recertification at least every three years. For additional information on the program examination process, see <u>Continuing</u> <u>Eligibility for the HUBZone Program: How Do Program Examinations Work? (sba.gov)</u>.

#### The Firm's Responsibilities as a Certified HUBZone Small Business Concern

As a certified HUBZone small business concern, the firm may receive program benefits, including eligibility for HUBZone set-aside awards, HUBZone sole source awards, the HUBZone Price Evaluation Preference in full and open competition, and HUBZone reserves. These benefits come with important responsibilities, including:

- · Annually recertifying the eligibility of the firm.
- Checking SBA's HUBZone Map at <a href="https://maps.certify.sba.gov">https://maps.certify.sba.gov</a> to determine whether changes in HUBZone area designations impact, or will impact, the firm's eligibility. Note that changes in HUBZone designations may critically affect the firm's compliance with the program requirements that its principal office be located in a HUBZone and that at least 35% of its employees reside in a HUBZone.
- Complying with the limitations on subcontracting requirements and nonmanufacturer rule when performing any HUBZone contracts (see 13 C.F.R. §§ 126.700, 125.6, 121.406).
- "Attempting to maintain" compliance with the 35% HUBZone residency requirement during the performance of any HUBZone contracts. "Attempt to maintain" means making substantive and documented efforts, such as written offers of employment to HUBZone residents, published advertisements seeking HUBZone resident employees, and attendance at job fairs located in or in close proximity to HUBZones and not dropping below 20% HUBZone

residency while performing on the contract. Firms that drop below 20% at any time while performing on a HUBZone contract must notify SBA and voluntarily decertify from the program or they will be proposed for decertification.

- Notifying SBA within 30 days if the firm is acquired by, acquires, or merges with another firm.
- Keeping the firm's System for Award Management (SAM) and Dynamic Small Business Search (DSBS) records upto-date. For the firm to receive benefits from the HUBZone Program (i.e., to be identified by contracting officers as eligible to receive HUBZone contracts), these records must remain up-to-date. You must validate the firm's information at least annually or its SAM registration will become inactive. If you need assistance in updating the firm's SAM or DSBS information, please go to the SAM Help Desk at <a href="https://fsd.gov">https://fsd.gov</a>.
- Responding to notices from SBA, including notices regarding program examinations, protests, proposed
  decertifications, and recertifications. The HUBZone Program sends such notices to the firm's email addresses on
  record in DSBS. If the firm fails to respond to these notices, SBA will propose the firm for decertification and may
  subsequently decertify it from the Program. Therefore, it is critical that you keep the firm's SAM and DSBS profiles
  current and check your email's SPAM folder to make sure that you are receiving emails from SBA.

#### Misrepresentation

By bidding on any Federal solicitation that is set-aside or reserved for certified HUBZone small business concerns or for which a HUBZone price evaluation preference will be applied, the firm's submission of that offer is deemed to be a representation to the United States that the company is a certified HUBZone small business concern in compliance with the HUBZone Program requirements. ANY FIRM FOUND TO HAVE WILLFULLY MISREPRESENTED ITS HUBZONE STATUS IN OBTAINING SUCH AN AWARD MAY BE SUBJECT TO A RANGE OF CIVIL AND CRIMINAL PENALTIES, TREBLE DAMAGES UNDER THE FALSE CLAIMS ACT, AND/OR SUSPENSION OR DEBARMENT FROM FEDERAL CONTRACTING.

#### How to get the most out of the Program

Although the firm's status as a certified HUBZone firm greatly improves its access to Federal awards, this certification does not guarantee contract awards. Your ability to research opportunities and competitively bid on them will be the key to your success in this program. I recommend you utilize the following additional web resources designed to help you maximize the Program's benefits:

- Federal Contracting | U.S. Small Business Administration (sba.gov)
- SAM.gov | Contract Opportunities

Small businesses participating in SBA federal contracting certification and business development programs may use SBAapproved <u>digital icons (.zip)</u> to indicate their certification status. The icons may be used on business websites, business cards, and social media profiles, as well as on capability statements and proposal bids

However, digital icons **may not** be used to express or imply endorsement of any goods, services, entities, or individuals. Therefore, they **may not** be used on company letterhead, marketing materials, or advertising (paid ads as well as public service announcements) in either digital or traditional media formats. If your business is no longer certified or participating in one of SBA's federal contracting or business development programs, you must discontinue using SBA icons.

We wish you the best of luck as a certified HUBZone small business concern - your success will help improve the economic future of the HUBZones in which the firm operates.

If at any time you have any questions about the Program or how SBA may be able to support your business objectives, the HUBZone Office offers assistance via an interactive conference call where we can respond to general questions and concerns in real-time. For additional information, visit our website at <a href="http://www.sba.gov/hubzone">http://www.sba.gov/hubzone</a> or contact the HUBZone Help Desk at <a href="http://www.sba.gov/hubzone">HUBZone@sba.gov/hubzone</a> or contact the HUBZone Help Desk at <a href="http://www.sba.gov/hubzone">HUBZone@sba.gov/hubzone</a> or contact the HUBZONE Help Desk at <a href="http://www.sba.gov/hubzone">HUBZone@sba.gov/hubzone</a> or contact the HUBZONE Help Desk at <a href="http://www.sba.gov/hubzone">http://www.sba.gov/hubzone</a> or contact the HUBZONE Help Desk at <a href="http://www.sba.gov/hubzone">http://www.sba.gov/hubzone</a> or contact the HUBZONE Help Desk at <a href="http://www.sba.gov/hubzone">http://www.sba.gov/hubzone</a> or contact the HUBZONE Help Desk at <a href="http://www.sba.gov/hubzone">http://www.sba.gov/hubzone</a> or contact the HUBZONE Help Desk at <a href="http://www.sba.gov/hubzone">http://www.sba.gov/hubzone</a> or contact the HUBZONE Help Desk at <a href="http://www.sba.gov/hubzone">http://www.sba.gov/hubzone</a> or contact the HUBZONE Help Desk at <a href="http://www.sba.gov/hubzone">http://www.sba.gov/hubzone</a> or contact the HUBZONE Help Desk at <a href="http://www.sba.gov/hubzone">http://www.sba.gov/hubzone</a> or contact the HUBZONE Help Desk at <a href="http://www.sba.gov/hubzone">http://www.sba.gov/hubzone</a> or contact the HUBZONE Help Desk at <a href="http://www.sba.gov/hubzone">http://www.sba.gov/hubzone</a> or contact the HUBZONE Help Desk at <a href="http://www.sba.gov/hubzone">http://www.sba.gov/hubzone</a> or contact the HUBZONE Help Desk at <a href="http://www.sba.gov/hubzone">http://www.sba.gov/hubzone</a> or contact the HUBZONE Help Desk at <a href="http://www.sba.gov/hubzone">http://www.sba.gov/hubzone</a> or contact the HU

Very Respectfully,

Lorí Gillen

Lori Gillen Director Office of HUBZone Program U.S. Small Business Administration



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