



# Capability Statement

Pallets, Dunnage

January 1, 2024



## **BUSINESS SUMMARY:**

Patchwood Products, a NVBDC Certified Veteran Owned, HUBZone Certified business, is a manufacturer of wood pallets, including hard and soft wood pallets, and related wood products. The company has over 40 years of experience in the pallet, packaging, and dunnage business. We are looking to acquire new business and keep our Veterans working! In 2023 we added 2 new automatic pallet machines to our production capabilities. We are capable of selling these automated pallet machines throughout the U.S. These machines are capable of using recycled or new wood.

## **CAPABILITIES:**

- New and Recycled pallet construction using our new machine, including hard and soft wood pallets, dunnage and related wood products.
- Our 2024 projection is to have steel pallets and plastic pallets available.
- Wood pallets certified for international heat treatment specs. (ISPM 15)

## **FACILITIES AND EQUIPMENT:**

- Acquired a 50,000 square foot building in Hillman, Michigan to warehouse pallets and offer space available to customers to lease out and rent.

## **EXPERTISE:**

- Patchwood Products employs Veterans to produce our products.
- With our new machines we will be able to hire new Veterans and produce more pallets.

## **CUSTOMERS:**

Dana Incorporated, 4440 North Atlantic Boulevard, Auburn Hills, MI 48326  
Lear Traverse City, 1110 Woodmere Ave, Traverse City, MI 49686  
Cadillac Products, 4858 Williams Road, Rogers City, MI  
DLA Troop Support, 700 Robbins Avenue, Philadelphia PA 19111  
Industrial Packaging Corp, 17157 Van Dyke St, Detroit, MI 48234  
Besser, 801 Johnson Street, Alpena, MI 49707  
Wayne Wire, 200 e. Dresden Street, Kalkaska, MI 49646

## **SUMMARY:**

As the company moved forward, the "Hire a Veteran" program has progressed with the hiring of four veterans. We are a successful government contracting company with sales to DLA Troop Support. This has helped with production and the sale of products, which in turn has created more jobs in the community. As we gain momentum, our goal is to continue to seek resources to improve the community, and employ Veterans.

**(OVER)**

Patchwood Products, Inc.  
14797 State Street South  
Hillman, MI 49746

Contact: Jim Paczkowski SR

Tel: (989) 742-2605

Tel: (989) 379-1053

Cell: (989) 464-8325

Email:

[patchwoodplaza@frontier.com](mailto:patchwoodplaza@frontier.com)

Website:

[patchwoodproducts.com](http://patchwoodproducts.com)

NAICS:

321920, 423990

531130, 322211

561910

Cage Code:

78QT4, 787L5, 77S77

D&B:007678705

079611808, 079618601

SAM Unique Entity ID:

M9NMVWEC3X71



HIRE Vets.gov

**HIRE**

Vets Medallion Program



A Certified HUBZone Company



**NVBDC CERTIFIED**  
VETERAN OWNED BUSINESS



**New in 2023 new pallet machines in 2023 capable of anywhere from 400 complete pallets each machine and sizes from 60 inch runner to 96 inch runner by 48**



**Patchwood Products, Inc.**

January 1, 2024

14797 State Street South, Hillman, MI 49746

Phone (989) 742-2605 (989) 379-1053 Cell: (989) 464-8325

Email: [patchwoodplaza@frontier.com](mailto:patchwoodplaza@frontier.com) Website: <https://patchwoodproducts.com>



**Manual Pallet Nailer.**  
Small pallet hand nailing 24 x 36



**Patchwood Heat Chamber.**  
Heat Treat to ISPM 15 standards for international export



**NEW 60" x 48" Auto Pallet Machine** Fully automatic  
Sizes range from 36 to 60 runners  
Sizes range from 36 to 48 boards  
It has increased our capacity by 50%

Visit [patchwoodproducts.com](https://patchwoodproducts.com) to see Video



**NEW 100" x 48" Auto Pallet Machine**  
Sizes range from 48 to 100 runners  
Sizes range from 36 to 48 boards  
It has increased our capacity by 50%

Visit [patchwoodproducts.com](https://patchwoodproducts.com) to see Video

**Patchwood Products Inc.**

14797 State Street S., Hillman, MI 49746



Phone 989-742-2605  
Fax: 989-742-4238

Cell: 989-464-8325 – Jim Paczkowski SR  
Cell: 704-307-6717 – Don Black  
[patchwoodplaza@frontier.com](mailto:patchwoodplaza@frontier.com)  
[Don.Black@NewGenProduct.com](mailto:Don.Black@NewGenProduct.com)  
[www.patchwoodproducts.com](http://www.patchwoodproducts.com)



Vets Medallion Program

**NEW & Used Wood Pallets**  
Hard and Soft Wood Pallets  
Heat Treated (ISPM 15)  
Corrugated & Packaging Supplies  
HUBZone Certified  
Veteran Owned  
Warehouse and Storage  
Office Space  
**CONTACT: DON BLACK**  
GOVERNMENT and CORPORATE SALES

**Patchwood Products Inc.**

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[www.patchwoodproducts.com](http://www.patchwoodproducts.com)

Mike (Myung) Hwang  
International Manager  
VP Sales and Marketing





**NVBDC CERTIFIED**  
VETERAN OWNED BUSINESS



# CERTIFICATION

is hereby granted to:

## Patchwood Products Inc.

The National Veteran Business Development Council certifies  
that the named entity has met all criteria established to be  
recognized as a Veteran Owned Business (VOB)

*Keith King*

Keith King, CEO



May 03, 2023

Date Earned

July 09, 2024

Date Expires



**Y4LKEQQY**

Certificate Code

321920

NAICS Codes





202-205-8800 | [sba.gov](https://sba.gov)  
409 3rd St, SW. Washington DC 20416

Jan. 8, 2024

PATCHWOOD PRODUCTS, INC.  
SAM UEI: M9NMVWEC3X71  
14797 STATE ST  
HILLMAN, MI 49746

**Veteran: James Paczkowski SR**

Dear PATCHWOOD PRODUCTS, INC.:

I am writing to inform you that PATCHWOOD PRODUCTS, INC. has been recertified by the Veteran Small Business Certification (VetCert) Program at SBA. Your certification confirms your continued eligibility to compete for set-aside contracting opportunities, as well as other benefits, as a Veteran-Owned Small Business (VOSB).

**What you need to know:**

- PATCHWOOD PRODUCTS, INC. is certified as a Veteran-Owned Small Business (VOSB) and publicly listed at [veterans.certify.sba.gov](https://veterans.certify.sba.gov).
- Your recertification is valid for three (3) years from the date of your prior expiration.
- You may visit [SBA's website to download SBA-approved digital icons](https://sba.gov) that indicate your certification status.
- SBA may conduct a program examination at your office or work site during your certification period to verify the accuracy of your certification.
- You may apply for recertification 120 days prior to your expiration date by logging in to your Veteran Small Business Certification profile.

**What to do if your business changes:**

You must inform SBA of any changes to the business that could affect its eligibility for the program, such as:

- a closure
- a change to the firm's ownership, business structure, or control
- filing of a bankruptcy
- a change in a Veteran-owner's active duty status

You can inform SBA of changes through the VetCert website at [veterans.certify.sba.gov](https://veterans.certify.sba.gov). Failure to report eligibility changes within 30 days of the change could result in:

- Civil and criminal penalties
- A referral to the Debarment and Suspension Committee
- Decertification and removal from the Veteran Small Business Certification Program

Please keep a copy of this letter to confirm PATCHWOOD PRODUCTS, INC. continued program eligibility. Thank you for your service to our country and for continuing to serve the United States through small business ownership.

Sincerely,

A handwritten signature in black ink that reads "John B. Perkins". The signature is written in a cursive, flowing style.

John B. Perkins  
Director Veteran Small Business Certification Program



*All SBA programs and services are extended to the public on a nondiscriminatory basis.*



## Package Research Laboratory, LLC

41 Pine Street, Rockaway, NJ 07866 (973) 627-4405 Fax: (973) 627-4407

[www.package-testing.com](http://www.package-testing.com)

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September 26, 2013

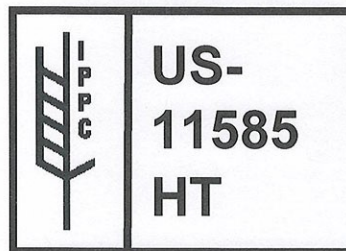
To Whom It May Concern:

Package Research Laboratory, LLC is pleased to inform you that Patchwood Products, located in Hillman, MI is a certified participant in the Wood Packaging Material Program pursuant to the American Lumber Standard Committee enforcement regulations. Patchwood Products has been issued the Wood Packaging Quality Mark (Stamp #11585) from Package Research Laboratory LLC as authorized by the Animal and Plant Health Inspection Services of the United States Department of Agriculture on April 20, 2005.

Patchwood Products is certified to produce products that comply with the International Standards for Phytosanitary Measures of Guidelines for Regulating Wood Packaging Material in International Trade (ISPM-15).

Sincerely,

David Dixon  
President



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## SBA - HUBZone

### CONTINUED CERTIFICATION LETTER (RECERTIFICATION)

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JAMES PACZKOWSKI SR -  
19505 COUNTY ROAD 451  
HILLMAN, MI, 49746-7971

Dear JAMES PACZKOWSKI SR:

I am pleased to advise you that based on the affirmations provided by the firm's highest ranking official or designee, the firm has successfully completed the recertification process and continues to be included on the list of qualified HUBZone small business concerns found at [http://dsbs.sba.gov/dsbs/search/dsp\\_searchhubzone.cfm](http://dsbs.sba.gov/dsbs/search/dsp_searchhubzone.cfm). This certification will remain in effect for one year unless: the firm acquires, is acquired by, or merges with another firm during that one-year period; the firm is performing a HUBZone contract and fails to attempt to maintain the minimum employee HUBZone residency percentage; or the firm voluntarily withdraws from the program. The information below sets forth facts concerning the company's continued eligibility and its responsibilities.

#### The Firm's Responsibilities as a Certified HUBZone Small Business Concern

As a certified HUBZone small business concern, the firm may receive program benefits, including eligibility for HUBZone set-aside awards, HUBZone sole source awards, the HUBZone Price Evaluation Preference in full and open competition, and HUBZone reserves. These benefits come with important responsibilities, including:

- **Keeping up-to-date on the HUBZone area designations by visiting the HUBZone Maps on the HUBZone website at <http://www.sba.gov/hubzone>.**
- Annually recertifying the eligibility of the firm.
- Checking SBA's HUBZone Maps to determine whether changes in HUBZone area designations impact, or will impact, the firm's eligibility. Note that changes in HUBZone designations may critically affect the firm's compliance with the program requirements that its principal office be located in a HUBZone and that at least 35% of its employees reside in a HUBZone.
- Signing up to receive HUBZone News Updates by entering your email address at <https://public.govdelivery.com/accounts/USBSA/subscriber/new>. Once there, expand the "SBA Initiatives" subscription topic, select HUBZone News, and click "Next." This is the simplest single step you can take to keep current on key program changes that may affect the firm's eligibility.
- Complying with the limitations on subcontracting requirements and nonmanufacturer rule when performing any HUBZone contracts (see 13 C.F.R. §§167.126.700, 125.6, 121.406).
- "Attempting to maintain" compliance with the 35% HUBZone residency requirement during the performance of any HUBZone contracts. "Attempt to maintain" means making substantive and documented efforts, such as written offers of employment, published advertisements seeking employees, and attendance at job fairs and applies only to concerns during the performance of any HUBZone contract. A certified HUBZone small business concern that has less than 20% of its total employees residing in a HUBZone during the performance of a HUBZone contract has failed to attempt to maintain the HUBZone residency requirement and may be proposed for decertification.
- Notifying SBA if the firm is performing a HUBZone contract and has fewer than 20% of its employees residing in a HUBZone.
- Notifying SBA within 30 days if the firm is acquired by, acquires, or merges with another firm.
- Keeping the firm's System for Award Management (SAM) and Dynamic Small Business Search (DSBS) records up-to-date. For the firm to receive benefits from the HUBZone Program (i.e., to be identified by contracting officers as eligible to receive HUBZone contracts), these records must remain up-to-date. You must validate the firm's information at least annually or its SAM registration will become inactive. If you need assistance in updating the firm's SAM or DSBS information, please go to the SAM Help Desk at <https://fsd.gov/fsd.gov/home.do>.
- Responding to notices from SBA, including notices regarding program examinations, protests, proposed decertifications, and recertifications. The HUBZone Program sends such notices to the firm's email addresses on record in DSBS. If the firm fails to respond to these notices, SBA will propose the firm for decertification and may subsequently decertify it from the Program. Therefore, it is critical that you keep the firm's SAM and DSBS profiles current and check your email's SPAM folder to make sure that you are receiving emails from SBA.

#### Note Regarding Redesignated Areas

In accordance with Section 1701 of the National Defense Authorization Act of 2018, areas that would have lost their HUBZone eligibility during 2018 and 2019, through expiration of their status as a redesignated area, will retain their HUBZone eligibility until December 31, 2021. For planning purposes, if the firm's principal office is located or some of its employees reside in such an area, you should consider actions to maintain program compliance after that date.

#### Misrepresentation

By bidding on any Federal solicitation that is set-aside or reserved for certified HUBZone small business concerns or for which a HUBZone price evaluation preference will be applied, the firm's submission of that offer is deemed to be a representation to the United States that the company is a certified HUBZone small business concern in compliance with the HUBZone Program requirements. ANY FIRM FOUND TO HAVE WILLFULLY MISREPRESENTED ITS HUBZONE STATUS IN OBTAINING SUCH AN AWARD MAY BE SUBJECT TO A RANGE OF CIVIL AND CRIMINAL PENALTIES, TREBLE DAMAGES UNDER THE FALSE CLAIMS ACT, AND/OR SUSPENSION OR DEBARMENT FROM FEDERAL CONTRACTING.

#### How to get the most out of the Program

Although the firm's status as a certified HUBZone SBC greatly improves its access to Federal awards, this certification does not guarantee contract awards. Your ability to research opportunities and competitively bid on them will be the key to your success in this program. I recommend you utilize the following additional web resources designed to help you maximize the Program's benefits:

- SBA's Government Contracting Classroom website, available at <http://www.sba.gov/gcclassroom>, provides valuable information on Federal contracting.
- Contract Opportunities (<https://beta.sam.gov/>) serves as a central listing for Federal procurement solicitations to the public. The Federal Procurement Data System is a database accessible to the public at no cost and you may use it to learn about contract awards to businesses in various socioeconomic categories, including HUBZone. Please note that while your concern was approved under the primary North American Industry Classification System (NAICS) Code found in your firm's SAM and DSBS profiles, you may be awarded contracts under other NAICS Codes, as long as your firm meets the applicable size standard and is determined to be responsible to perform the required work. You may benefit from researching and identifying potential HUBZone contracting opportunities outside your firm's primary NAICS code.

We wish you the best of luck as a certified HUBZone small business concern - your success will help improve the economic future of the HUBZones in which the firm operates.

If at any time you have any questions about the Program or how SBA may be able to support your business objectives, the HUBZone Office offers assistance via an interactive conference call where we can respond to general questions and concerns in real-time. For additional information, visit our website at <http://www.sba.gov/hubzone> or contact the HUBZone Help Desk at [HUBZone@sba.gov](mailto:HUBZone@sba.gov).

Respectfully,

*Lori Gillen*

Lori Gillen  
Director  
Office of HUBZone Program  
U.S. Small Business Administration

Email: [HubZone.Helpdesk](mailto:HubZone.Helpdesk)

# Patchwood Products Inc.

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Hard & Soft Wood Pallets  
Heat Treated (ISPM 15)  
Corrugated & Packaging Supplies  
HUBZone Certified  
Veteran Owned  
Warehouse and Storage  
Office Space

**James Paczkowski**  
*President*



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